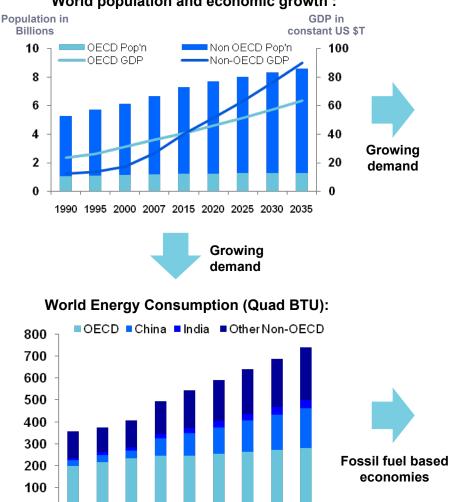
Scope and Ambition

Re-explore Clean Tech to identify billion Euro growth opportunities for xxx in the next 5 to 10 years, aligned with xxx' brand positioning and strengths

Clean Tech Drivers



199019952000200720152020202520302035

World population and economic growth :

Growing

demand

Limited resources :

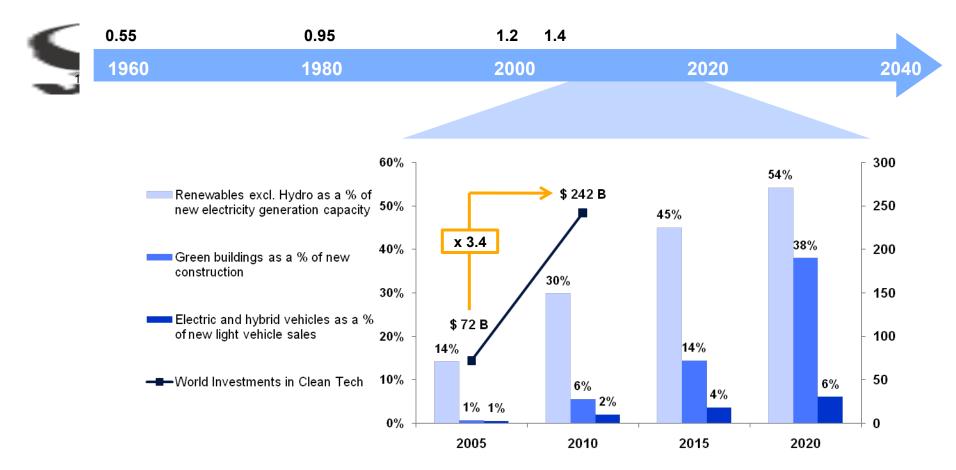


10.000 year scale

Carbon Dioxide (ppm)

0

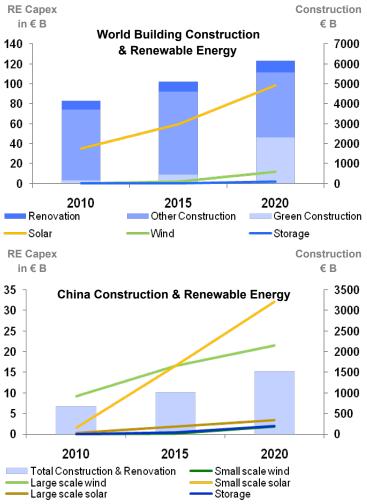
Clean Tech became a top priority in the last 5 years



All economic sectors are being impacted, in particular the energy sector, the building sector and all industries producing goods which consume energy

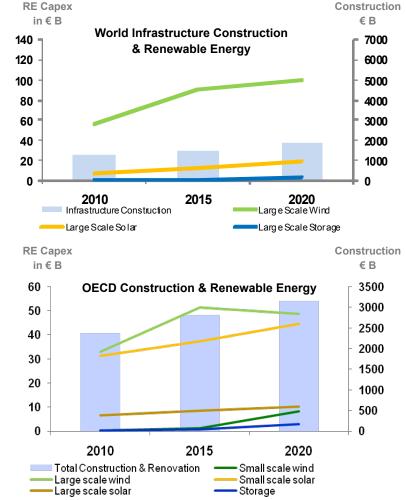
1 WWF Ecological footprint of human activity versus the earth's biocapacity to absorb it. Source: Bloomberg New Energy Finance, Frost & Sullivan, JD Powers, McGraw Hill, Various, Humatica Analysis Confidential

Wind & Solar Markets

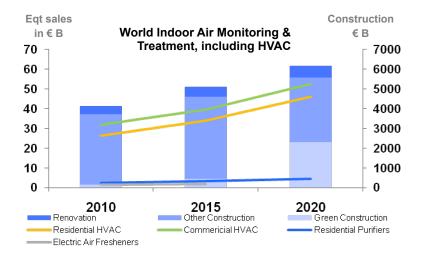


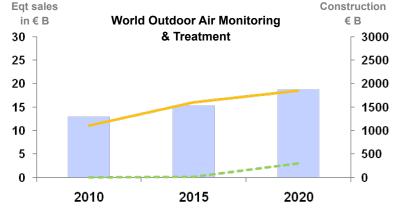
Source: IHS, Frost & Sullivan, Freedonia, Datamonitor, McGraw Hill, Various, Humatica Analysis Confidential





Air & Water Markets

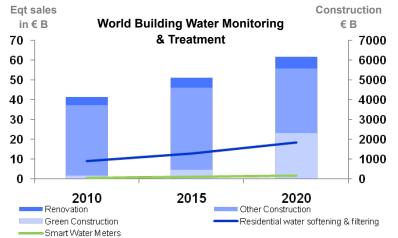


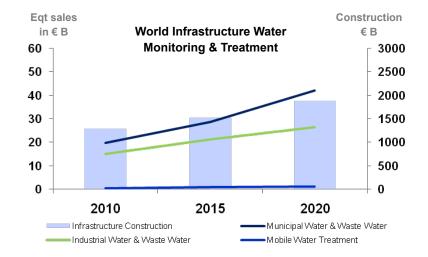


Infrastructure Construction ——— Industrial Air Treatment — — — • Urban Air Cleaning ?

Source: IHS, Frost & Sullivan, Freedonia, Datamonitor, McGraw Hill, Various, Humatica Analysis Confidential

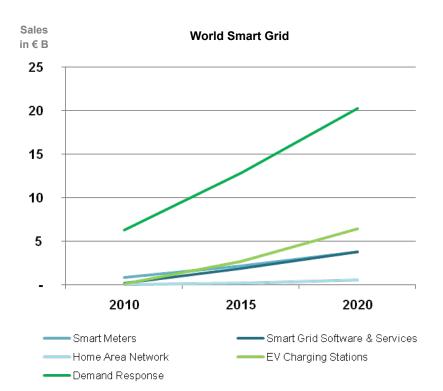


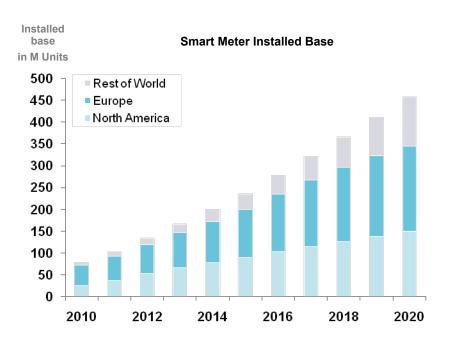




Smart Grid

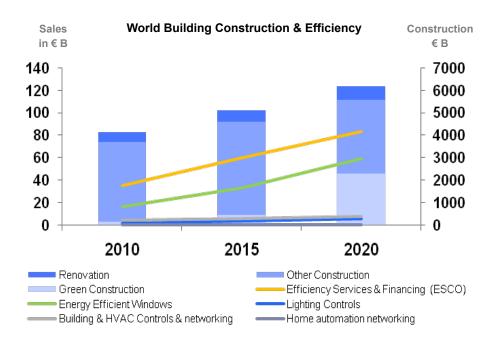


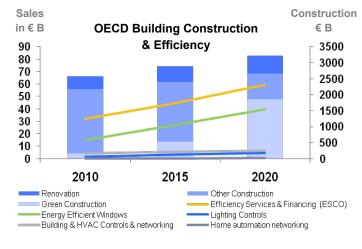


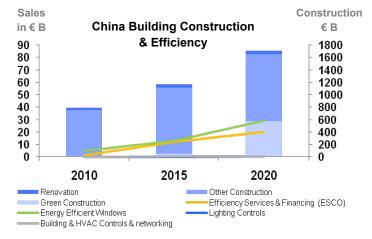


Sustainable buildings









Key players: technology or services start-ups& fossil-fuel era leaders, who bought and built positions in the Clean Tech segments of their base markets

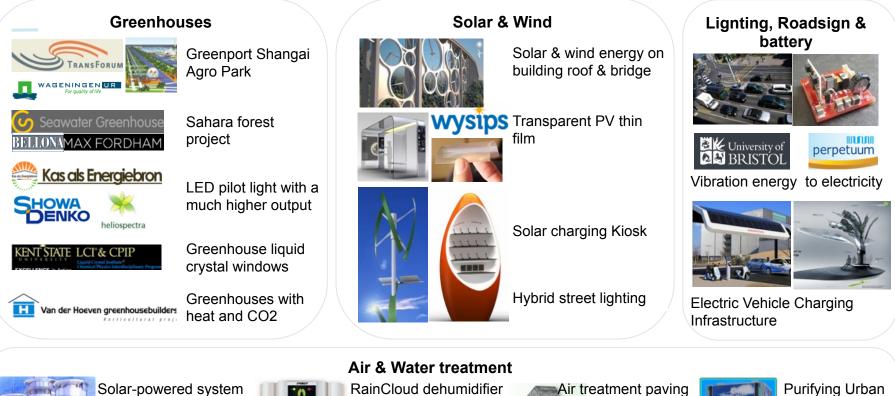


Creating sustainable new products and solutions for a perfect equilibrium between people, profits and the planet



Cities & countryside





Solar-p extract humid

Solar-powered system extracts water from humid air

🛛 🗾 Fraunhofer



0

RainCloud dehumidifier extracts drinking water from thin air



umidifier g water

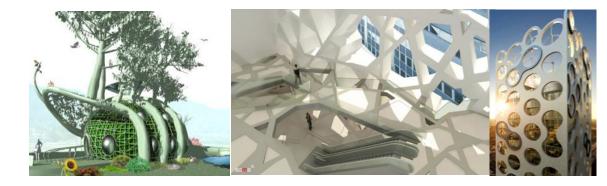


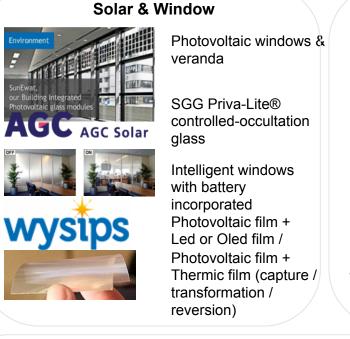




Air

Building & Home

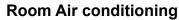




Building & Home automation Building Automation & overlay systems Easy home lighting & power control hydrogen called "hydrino" Home automation system Home Brain-Wave

remote control

New Energy source BLACKLIGHT POWER Nonpolluting new primary source of energy: a prior undiscovered form of





Honeycomb water evaporation air-conditioner (solar or mains powered)



Air & Water treatment



Cool air generation Ice **Bear Distributed Energy** Storage



ICE ENERGY°





People



Automation & brain-wave

Neuro**Sky**

train Wave Sensors for Every Body

Nano energy storage



Heart-Powered Nano-Batteries

Professor Zhong L. Wang's Nano Research Group



Hybrid Energy Harvesting Device for Generating Electricity from Heat and Light

FUITSU



Massive power saving and

incredible clarity

Other Bridgestone's electronic paper: Electronic paper

BRIDGESTORE Your Journey, Our Passion



HITACHI

Inspire the Next

that Read Users' Minds Honda Creates Brain-Reading

Hitachi to Unveil Computer Headset

EPOC neuroheadset; Brainwave-based

assistive technology in the home

Brain waves sensor: ThinkGear technology senses analog electrical

brainwaves and processes

HONDA The Power of Dreams



Air-purifying dress



Air & Water treatment

Personal Purification Device





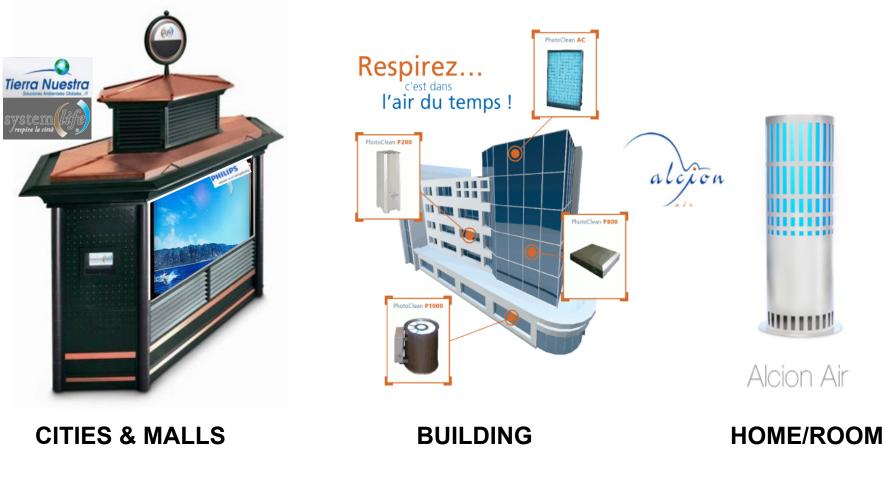
Driving Hat

Multi-Litre Reusable Water Purification System



Air Purifier Leader

Become the leader of pure air, exploit Air purifier with appropriate brand strategy



Source: Humatica Research

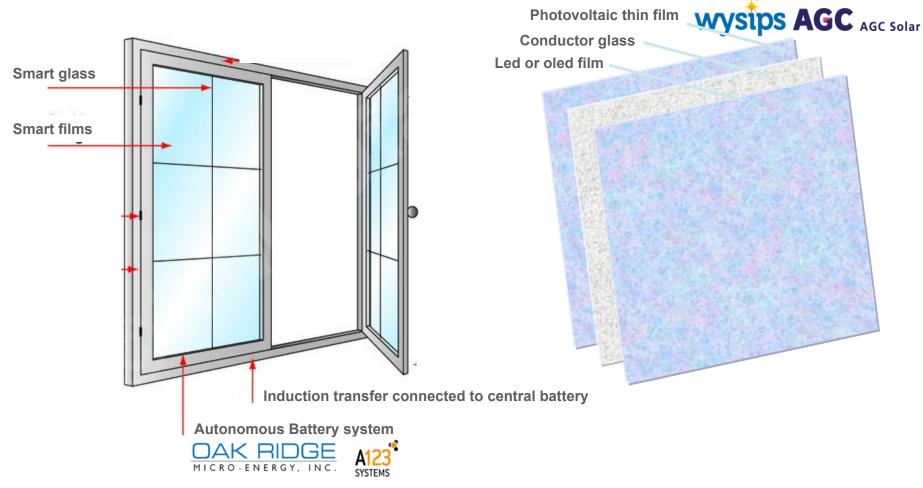
Visible Urban Renewable Energy Solutions Provider STREET LIGHTING & ROADSIGN SOLAR CHARGING & WATER KIOSK

Solar / Wind bio Osun Vibration Energy Ultraviolet air purification system Vibration Microgenerator

Source: Humatica Research

Smart Windows: a potential entry into RE generation

Use your window as a source of electricity, heat, light or as a display



Source: Humatica Research

Home & Building Control and Energy Management

Easy home lighting & power control Home energy control services Universal Brain-Wave remote control emotivo poc SDK SeriousEnergy Manage Real-time, Always-on acces CRAC **ZigBee IP Phone Home Automation Building energy management SaaS** Serious Energy[™]

Methodology				
	Cities & countryside	Building	Home	XXXX opportunity
Energy Wind	Enel energex tenaca ecotricity tenaca ten	γ γ	+ 1000 players	Branded products integrating RE with XXXX technologies: •Solar kiosks •Solar/wind street lighting •Solar home lighting •Solar LCD bus stop •
Conditioning Air Purifying	Tierra Nuestra ~2-4 players	Panasonic artStore.com WQI5CO AAON CAON CONTRAME FUITSU AAON CONTRAME FUITSU CONTRAME FUITSU C	+ 1000 players	Branded leader for air purifying (by photocatalysis) •Cities & malls •Homes •Buildings Potential combination with low energy room air conditioner
Treatment	VEOLIA CHVIRONNEMENT A.E.Y.A.K. SANEPAR COO players	CEVA.K. Sabesp SANEPAR 200 players 200 players 200 players	+ 1000 players	Mains independent water innovator and branded residential water purifier player •Water from air •Off-mains purifier •Residential purifier
Partie general de la construir	RIDGELIO SAINT-GOBAIN DECEMBER SAINT-GOBAIN	~100 players	~100 players	Home & building light control leader, extending to home energy management Efficient lighting retrofit advisory & financing Building integrated generation & storage

Recommandation: Position XXX' brand with consumers where Sustainable meets Wellbeing to grow brand value and extend into new sustainable products and services

Pure Air Leader

Branded solar urban

Home purifier & scent

Building air purifiers

outdoor & mall air purifier

XXX for sustainable wellbeing

Visible branded solutions

Ecovision5 **Efficient lighting**

50% device efficiency 2 x recycling

Urban renewable energy

Solar-wind powered street lighting & traffic lights

Vibration powered traffic lights

Solar charging kiosks

Solar powered bus stop

Solar city & village water purifier

Hvbrid solar-wind air purifying street lights

Building comfort & efficiency

Efficiency & controls for light, with daylight & shading

Home energy display, control & management Building air purifiers

Smart windows incl. PV. cooling, shading, lighting & display

City & building solutions

Advise (& finance) cities, buildings & retrofit projects on lighting & air

Acquire or license complementary technologies to create solution offers

Participate in research on water from humid air

Partner with complementary players to initiate and play a bigger

role in eco city projects (e.g. green houses)